

March 6, 2019

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## Notice of Management Indicator (February 2019)

We disclose index about our “*Demae-can*” business, in order to inform you monthly progress information timely.

	Feb. 2019	Y-O-Y
Number of orders (orders)	2,322,428	121.7%
Number of affiliated stores (stores)	18,572	115.5%
Number of active users (10k users)	282	110.8%
Number of locations for <i>sharing delivery</i>	104	(MOM: +12)

\*Active users: the number of members ordered at least one time (from March 1, 2018 to February 28, 2019)

In February 2019, we implemented the limited 3 days offer “*Demae-can* half-price sale” which getting the favorable reputation every time from February 15th to February 17th. The record high of more than 3,100 stores participated in this promotion and reached the maximum number of orders in the past on the last day of this promotion.

Number of locations for *sharing delivery* expanded to 104 locations at the end of February. The popular restaurants are joining to *Demae-can* continuously like *Uobei* which is Sushi restaurant operated by GENKI SUSHI CO., LTD. etc. Moreover, a local transportation company in Hiroshima Pref. newly joined our delivery partners and started *sharing delivery* since February 25<sup>th</sup>.